

COMPARISON OF ARU AND NZRU FINANCIAL PERFORMANCE

EXPENDITURE

	AUS					NZ				
	2012	Share of Expenditure	2011	Share of Expenditure	Increase / (Decrease) 2011 to 2012	2012	Share of Expenditure	2011	Share of Expenditure	Increase / (Decrease) 2011 to 2012
Rugby & Team Expenditure										
Wallabies Team Costs	5,625	5%	4,031	5%	40%					
National Sevens Teams Costs	1,600	2%	1,245	1%	29%					
High Performance & Other National Teams	6,741	6%	6,236	7%	8%					
Player Payments & RUPA Costs	12,968	12%	13,400	15%	(3%)					
Sub-total	26,934	26%	24,912	28%	8%					
Super Rugby Grants	21,028	20%	20,200	23%	4%					
Matchday Operations	17,746	17%	8,490	10%	109%					
Super Rugby Team Costs	3,249	3%	3,268	4%	(1%)					
Commission & Servicing Costs	3,851	4%	2,243	3%	72%					
Marketing & Media	4,600	4%	4,048	5%	14%					
Sub-total	50,474	48%	38,249	43%	32%					
Allocations to State Unions	4,928	5%	5,090	6%	(3%)					
Community Rugby	5,074	5%	4,445	5%	14%					
Sub-total Rugby & Team Expenditure	87,410	83%	72,696	154%	20%					
Overheads										
Corporate	16,911	16%	14,707	17%	15%					
SANZAR Office Costs	834	1%	563	1%	48%					
Sub-total	17,745	17%	15,270	17%	16%					
Total Expenditure	105,155	100%	87,966	172%	20%					
Rugby & Team Expenditure										
Representative Teams	21,008	26%	19,998	24%	5%					
Sub-total	21,008	26%	19,998	24%	5%					
Competitions	37,559	46%	39,822	48%	(6%)					
Sub-total	37,559	46%	39,822	48%	(6%)					
Provincial Union Grants	6,633	8%	6,667	8%	(1%)					
Game Development	11,160	14%	10,881	13%	3%					
Sub-total Rugby & Team Expenditure	76,360	93%	77,368	165%	(1%)					
Governance and Financial	5,969	7%	5,776	7%	3%					
Sub-total	5,969	7%	5,776	7%	3%					
Total Expenditure	82,329	100%	83,145	172%	(1%)					