

INCOME

	2012	Share of Revenue	2011	Share of Revenue	Increase / (Decrease) 2011 to 2012
Commercial Revenue					
Broadcasting	28,363	29%	25,095	33%	13%
Sponsorships	27,974	29%	21,568	29%	30%
Licensing	1,942	2%	1,851	2%	5%
Sub-total	58,279	60%	48,514	64%	20%
Match Revenue					
Matchday	33,541	35%	19,141	25%	75%
Sub-total	33,541	35%	19,141	25%	75%
Other Revenue					
Government Grants	1,993	2%	1,295	2%	54%
IRB Grants	478	0%	4,436	6%	(89%)
Other Income	2,273	2%	2,225	3%	2%
Sub-total	4,744	5%	7,956	11%	(40%)
Total Revenue	96,564	100%	75,611	100%	28%
Financial Income					
Finance Income	152		1,848		(92%)
Foreign Exchange	(1,546)		(5,694)		(73%)
Total Financial Income	(1,394)		(3,846)		(64%)